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Ms. Marla S. Hamilton  
Vice President, Client Engagement  
PIDC  
1500 Market Street, Suite 2600  
West Philadelphia, PA 19102

Dear Ms. Hamilton,

My experience with the Cayemitte team has embodied the highest degree of professional acumen I would seek in a service provider.

While developing our capacity as a growing technical business, I corresponded with several of the Cayemitte integral team members. I was referred to The Cayemitte Group by an official I respect immensely, a very discerning NYC SBS director who highly recommended their services. After reaching out I was first interviewed by Liz Duncan-Gilmour who spent hours learning my background and pursuing an in depth understanding of our organization, our capabilities and assessing the trajectory of our capacity potential. I left our first conversation feeling as though I had found the people behind the company, the pedigree of human beings comprising a team that represented the ethics, industry experience, advisory aptitude and dedicated professional spirit that I would be proud to have on my team.

David Cayemitte and Christine Hanson worked directly with me to educate me on the processes and accomplish each required milestone. Their diligent guidance and in depth industry knowledge kept expectations managed and timeliness in check. They worked to not only meet estimated schedule timeliness but often exceeded them. Christine follows through as a dedicated stakeholder with each layer of vetting and preparation guiding the process to the next step and safeguarding it along the way by ensuring each obligation is met. Dave's endurance for his clients is a marked trait he commits to fully. The interest and invested energy he puts into delivering his clients businesses to culminating stages of growth is truly remarkable.

In addition to the senior officers it should be noted there is a solid team of supporting staff members behind the scenes at the Cayemitte Group that are the glue that keeps the CGI team cohesively driving powerful impact with the clients and industry partners fortunate to have them on their team.

It is the role of an effective broker with fiduciary relevance to manage expectations and advise on the required attributes to achieve each milestone. To be realistic, and critical and shape the professional fitness of their client's business'. For those who are willing to put the work in, this is the team you want working with you. This team has earned not only my full endorsement as a reference but my respect as a critical professional who is solely responsible for their team and the organizations growth and wellbeing.

I welcome any questions regarding this recommendation. You may reach me at 212.537.3887 or [Stacie@wattandflux.com](mailto:Stacie@wattandflux.com)

Very respectfully,



K.A. Stacie Alexiou, CEM  
CEO, Managing Director | WATT + FLUX an LED Inspire Company